



SWITZERLAND

MRB Vermögensverwaltungs AG was founded in Zurich in 1979 and has been registered as an asset manager of collective investment schemes with the Swiss Financial Market Supervisory Authority (FINMA) since 2009.

We perceive ourselves as experts in the management of sophisticated investment solutions with an asymmetric risk-return profile. As entrepreneurs we count on performance and reliability.

We are searching a **sales representative** (m / f) with in-depth knowledge of the Swiss financial market and a strong network of existing business relations.

REPRESENTATIVE - SALES AND BUSINESS DEVELOPMENT (100%)

Responsibility:

- Distribution of MRB's investment funds (or possibly selected external funds).
- Promotion of MRB as (regulatory) investment manager of (new) funds for external initiators (companies, portfolio managers) aiming to launch their own fund project.
- Promotion of MRB as a structurer of investment solutions via SPV based notes.
- Promotion of MRB as portfolio manager for pension schemes, institutions and UHNWIs.
- Help leverage MRB's regulatory status as asset manager of collective investment schemes.

Qualification:

- Established business network, offering a meaningful sales potential (mainly) in Switzerland.
- Multiyear work experience in the financial sector and the distribution of investment products.
- Strong entrepreneurial mindset, high level of self-motivation and vitality, ready to think out of the box and solve problems on a stand-alone basis.
- Excellent knowledge of German and English and possibly French / Italian (written and spoken).

Our Offering:

- Strictly Entrepreneurial set-up (profit center approach) with unlimited financial upside.
- High level of autonomy and flexibility to apply work-times as needed.
- Attractive workplace in a central location of Zurich.
- Modern and dynamic environment offering a diverse range of business opportunities.

We are looking forward to your complete application by email to info@mrspartner.ch