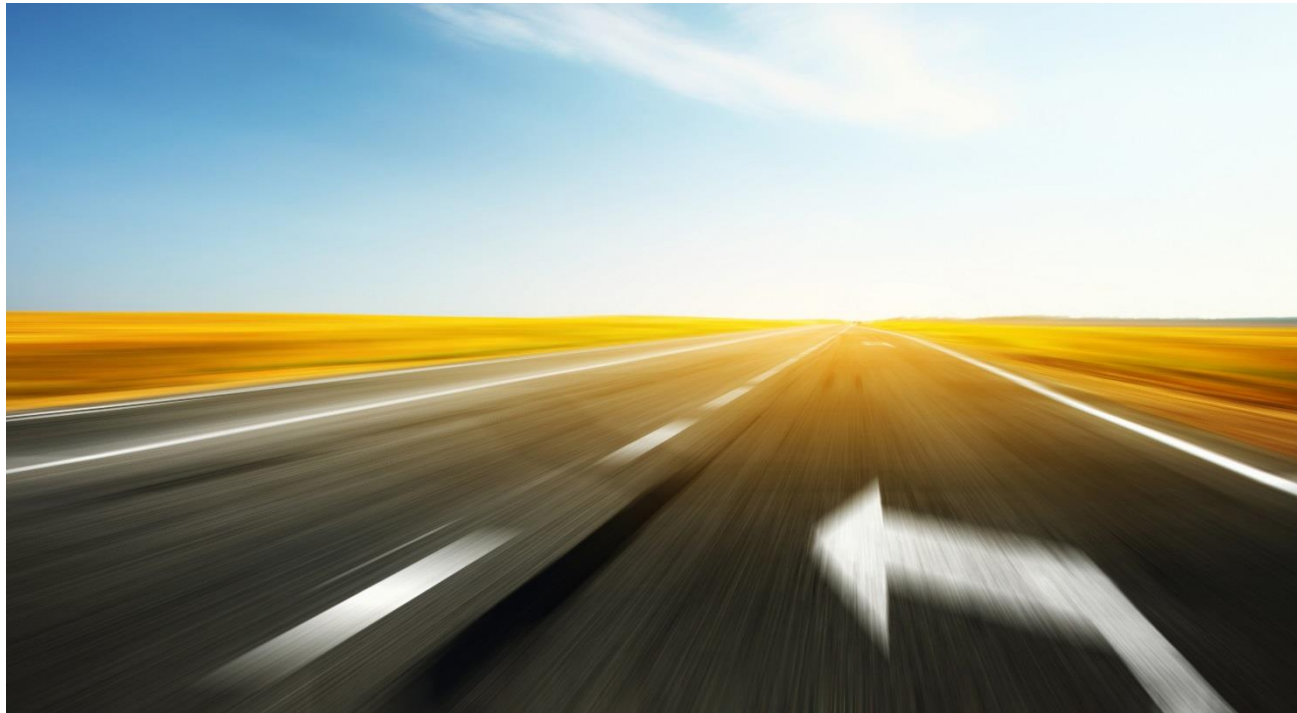


# MRB



## SECURITIZATION OF ASSETS

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MRB FUND PARTNERS AG

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# WHO WE ARE

## HISTORY AND REGULATORY STATUS

- MRB Fund Partners AG (MRB) was founded in 1979 in Zurich.
- We are experts in the structuring and the management of sophisticated investment solutions.
- We enable companies and portfolio managers to operate their own fund.
- Supervised by FINMA (Swiss Financial Markets Regulator) as a fund manager since 2009.
- Approved as a representative for foreign funds in Switzerland.
- MRB guarantees adherence to the highest standards in asset management.
- MRB is 100% privately owned.
- Reliability and Performance are paramount to us.

Visit our website: <https://www.mrbpartner.ch/en/>

## WHO WE ARE

### MARKUS TÖLLKE

CEO & PARTNER



Markus is a shareholder and CEO of MRB. Following an apprenticeship in banking (Commerzbank AG), studying business administration (Albertus Magnus University in Cologne) and 5 years as a portfolio manager at Delbrück & Co. - Privatbankiers - (Cologne), he joined Munich based Merck Finck & Co. - Privatbankiers - as head of asset management (2002-2008). Following he was CEO and CIO at investment boutique FIDUKA GmbH, founded by investor legend André Kostolany, in Munich where he was responsible for a range of funds in the equity and bond space. From 2011 to 2014, Markus was Head of Fund Management at a FINMA regulated asset manager in Berne (Investas AG) and managed two major Swiss pension funds.

#### CONTACT

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Phone: +41 44 454 25 71

### VOLKER VARNHOLT

HEAD OF BUSINESS DEVELOPMENT



Volker Varnholt is Head of Business Development at MRB. After studying at the University of Lausanne (HEC) and the University of St. Gallen (HSG), he began his career in investment banking, as a fixed income trader - at Salomon Brothers in London and Deutsche Bank in Frankfurt. Since summer 2000 Volker lives and works in Zurich. At Julius Baer he worked for over 8 years as Head of Research, Head Portfolio Management Fixed Income and Wealth Management Advisory. In 2008 he moved to Clariden Leu Asset Management where he led the distribution of Clariden Leu funds into private banking. Before joining MRB, he worked in business development at the Zurich-based fund management company PMG Investment Solutions AG.

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# YOUR NEED - OUR SOLUTION

## WHAT A CERTIFICATE CAN DO FOR YOU - A SELECTION

- **Scalability and visibility** of investment competence. Eligibility for **industry awards**.
- **Compounding effect** enhances performance due to **cost savings** and **tax advantages**.
  
- Discretionary Asset Management:
  - **Efficient** portfolio management - **one trade** instead of numerous trades over individual portfolios.
  - Easy **onboarding of new clients** (no need to change existing custodian bank relationships; no need to be onboarded by a bank as EAM; subscription of certificate units possible at any bank in CH).
  - Low barrier of **entry** for investors (no minimum for the capital commitment of single investors).
  - Better bond portfolio diversification as **institutional bonds** (with large denomination) become accessible.
  - Pooled assets allow to access highly **discounted share classes** and other institutional instruments.
  
- Family Office:
  - Certificates **simplify the transfer**, distribution and diversification of family assets.
  - Certificates facilitate the **outsourcing of duties** in back-office, middle-office and administration.

# YOUR NEED - OUR SOLUTION

## SETTING UP YOUR CERTIFICATE

- We provide **professional solutions** within the scope of MRB's FINMA authorization as an asset manager of collective investments - including resources for portfolio management, compliance and risk management.
- We take care of the **whole process** - from our partners' idea to launch a certificate to daily operations:
  - We enable companies and (single) portfolio managers to **operate their own certificate** (with MRB).
  - We **simplify** our partners' regulatory requirements (no FINMA license needed).
  - We help our partners **avoid organizational complexities** and **reduce structural costs**.
  - As an onboarded entity with service providers we help **avoid complex due diligence processes**.
  - We **optimize time-to-market** for your certificate.
- No limitation by investment topic or complexity.
- We serve partners around the globe.

# YOUR NEED - OUR SOLUTION

## SETTING UP YOUR CERTIFICATE

### ■ Liquid Assets:

MRB is an **accredited partner** of premium structuring providers (UBS, ZKB, GenTwo, Creatrust etc.).  
Via exchange traded AMCs (SIX, Frankfurt / Stuttgart) investors' access is almost unlimited.

### ■ Illiquid Assets / Digital Assets / CLNs:

In cooperation with Swiss or Luxembourg specialists we are the creators of a new generation of financial products and serve our clients with the ability to securitize **bankable and non-bankable assets (including Digital Assets)** and the exclusion of any bank related risk (off-balance sheet structure).

■ Using MRB's segregated issuers (Guernsey, Cayman, Luxembourg) enables significant cost synergies.

■ Using our 100% owned Luxembourg securitisation fund (MRB Securities) and in cooperation with CreaTrust, MRB launches internationally bankable funds and certificates (LUX or CH ISIN, without issuer risk) that may be subscribed via a nominee (bank) or directly by the investor at the administrator's register in Luxembourg.

# YOUR NEED - OUR SOLUTION

## FULL-SERVICE INVESTMENT MANAGEMENT

- Provision of the **regulatory investment manager function** within the scope of MRB's licensing (since 2009).
- Provision of the **operational set-up** to conduct portfolio management activities of a certificate.
- Provision of the required capacities for **compliance, risk management and reporting** of a certificate.
- **Audit-proof and yet flexible interaction** with companies and/or portfolio managers (modalities to be defined).
- Provision of **human resources** in portfolio management (one deputy portfolio manager; more if requested).
- Insurance **coverage of liability risks** - including investment limit violations (deductible: CHF 50k / incident).
- **Accounting and legal** (contractual set-ups, regulatory updates, training, reporting).
- **Life cycle management** of a certificate's relationship with service providers.

# YOUR NEED - OUR SOLUTION

## UNIQUE VALUE ADDED

- **MRB provides substantial cost savings via access to its cellular issuance vehicles** (available domiciles: Luxembourg, Guernsey, Cayman Islands).



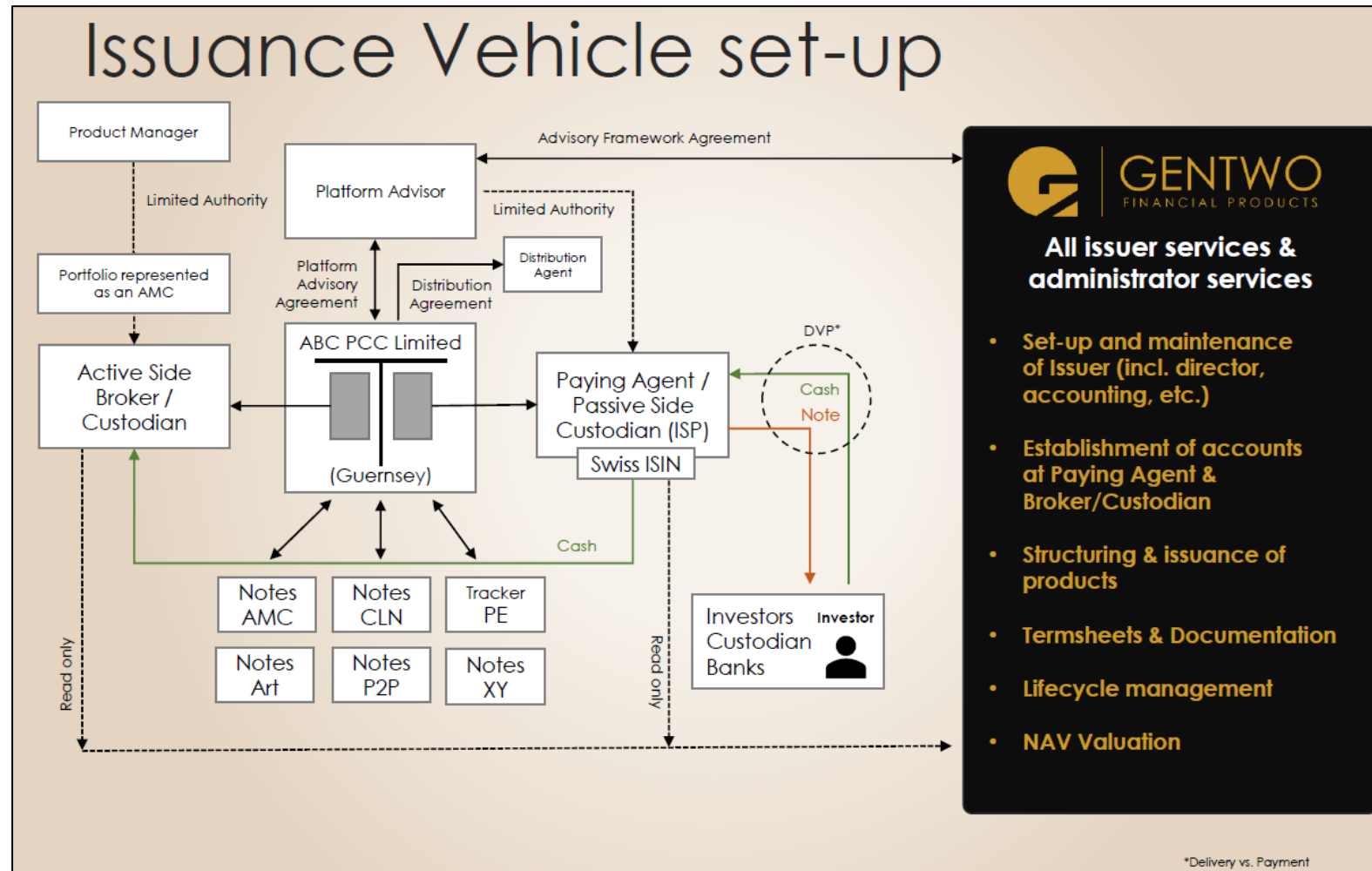
A cooperation with MRB may provide the **unique ability to transform an AMC into a fund at a later stage** while at the same time avoiding transactions at the level of the certificate's investors (i. e. minimal risk of losing investors on the upgrade to a fund).

Our service is based on successful track records (AMC => UCITS Fund).



# YOUR NEED - OUR SOLUTION

## INDICATIVE STRUCTURE OF AN AMC WITH GENTWO



# YOUR NEED - OUR SOLUTION

## PRICE TAG

- Each set-up and structure is unique so that (inevitably) prices may vary:

Expect a certificate of CHF 10 mio. in size to have **structural running costs of ca. 0.25% p.a.** (covering administration, custody, compliance, risk management, *excluding* initial one-offs).

- For its services **MRB charges an additional fee** that varies with a certificate's size, complexity and resources that are needed to set-up and operate your individual solution.
- The issuance of **additional certificates** may be facilitated at **marginal costs**.

# YOUR NEED - OUR SOLUTION

## OTHER SERVICES

- **MRB helps you set up and manage funds** in most domiciles and jurisdictions (LI, LU, CH, DE, IRL ...).  
(Ask for brochure: «MRB - Your Fund with Us»).
- **Representation of foreign funds in Switzerland.**
- **Investment management for Swiss pension schemes.**
- **Investment management for existing funds or managed accounts** (Co-IM, Sub-IM or stand alone IM).
- **Feeder structures into US investments** via tax blocker corporations to avoid US tax reporting requirements.
- **Domiciliation services** for corporations with an address at MRB's headquarter in the heart of Zurich.
- **Redomiciliation of funds** (e. g. from Cayman Islands to Liechtenstein).
- **Access to MRB's network** of fund investors.

Herzlichen  
Dank!



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# MRB

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